

## MEMORANDUM OF UNDERSTANDING

JSPM's **Jayawant Institute of Management Studies**, a renowned academic and research institute in Tathawade-Pune henceforth called JSPM institute and **Falcon Business Solutions P. Ltd.**, Organization, henceforth called **Falcon** have entered into the understanding for symbiotic benefits,

The **Falcon** acknowledges the efforts of the JSPM institute for grooming the MBA students according to the current needs of the industry as far as employability is concerned.

The **Falcon** also recognizes the strength of college in terms of experienced faculty, quality of education, research facilities and research ambience. Further, JSPM institute is committed for their result oriented industry—institute interaction in all its facets.

The **Falcon** recognizes need of the college for participation in the areas of professional inputs for academic quest, training and research collaborations.

We think for the progress of institute and industry and believe that interactions between the experienced brains will always be beneficial to come with quality management Development.

The institute reckons social and professional thrust of the **Falcon** organization to provide quality services to industries, academic institutes and society at large.

The JSPM institute recognizes the facilities of the organization in terms of management research services. Beside research activities it provides systematic training to the students of MBA.

*We hereby committee ourselves agreed for the followings;*

### **Falcon will provide;**

1. *SIP Training to the MBA students of the college for respective area like HR, Marketing, Finance, and Operation.*
2. *Opportunity for final placement to these MBA Students in respective area -Depends on the requirement of the organization.*
3. *Conduct sessions in JSPM for the MBA students as per the convenience.*

### **The college will provide;**

1. *Access of employees of **Falcon** organization to the library resources.*
2. *JSPM will provide MBA Students to the company whenever required.*
3. *JSPM Institute will help employees of **Falcon** for registration of Ph.D*

## MEMORANDUM OF UNDERSTANDING

4. JSPM will provide training in the areas of Soft Skill & other areas as per the requirement of the organization and availability of respective faculty.
5. Falcon can conduct various Training / Conferences in JSPM's Seminar hall as per the availability of the Seminar hall.

The industry as well as institute hereby gives solemn commitment to implement this MoU in proper spirit and faith. This MoU is signed between M/S Falcon Organization & JSPM.

*The MoU will be effective for the period of five years from the date of signing.*

### Authorized signatories

On behalf of the Falcon Solutions Pvt. Ltd.

  
Ms. Deepa Kadle

Head HR



On behalf of JSPM institutes



